Radiflow recognised as Global Customer Value Leader in IT/OT Security for Smart Buildings by Frost & Sullivan

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Radiflow, global provider of industrial cybersecurity solutions for industrial automation networks, has announced that the company has been recognised as the Global Customer Value Leader in IT/OT Security for Smart Buildings by the leading analyst firm, Frost & Sullivan.

Cybersecurity protection
This award from Frost & Sullivan highlights the growing importance that Radiflow is playing in providing cybersecurity protection for smart building operations as dramatically increasing numbers of industrial IoT devices are deployed for building automation systems and smart applications that control building operations, such as elevators, lighting and HVAC systems. Radiflow has been selected for this award for allowing smart building operators to better manage cybersecurity risks with a unique combination of superior technology and attractive partnerships with Managed Security Service Providers (MSSPs).

“Radiflow correctly recognises building automation security as a promising growth opportunity and has developed specific use cases for its superior technology for this segment,” explained Swetha R K, Senior Research Analyst at Frost & Sullivan. “Radiflow has already won substantial business for securing building management system networks and is expecting to significantly accelerate growth in this vertical with its win-win partnerships with MSSPs.”

iSID Threat Detection System

Protecting smart buildings is one of the many growing use cases for Radiflow’s iSID Industrial Threat Detection System, which also includes industrial automation networks and critical infrastructure. iSID builds a network topology map on an OT network and continuously monitors for any changes to this baseline understanding. For a smart building operator, iSID can detect in real-time policy violations of the various maintenance teams and third party suppliers that need to access its OT network.

“Many smart building operators lack the internal expertise and bandwidth to internally address OT-specific cybersecurity issues and are increasingly preferring to utilise managed security services from MSSPs to protect both their IT and OT networks,” continued Swetha R K. “Radiflow has recognised this shifting market trend and has proactively taken steps towards implementing an attractive partnership-based strategy with MSSPs.”
OT cybersecurity services

MSSPs can also offer advanced OT cybersecurity services that leverage iSID’s automated vulnerability mapping.

Radiflow has recently launched an OT MSSP partner program that provides tools, procedures and expertise for MSSPs to efficiently introduce new cybersecurity services dedicated to ICS/SCADA systems and OT networks. Radiflow works closely with each OT MSSP partner to implement the processes that are required to rollout a full range of OT cybersecurity services, including mapping and monitoring the network topology and connected assets, detecting and responding to security alerts, optimising end user cybersecurity expenditures and others. MSSPs can also offer advanced OT cybersecurity services that leverage iSID’s automated vulnerability mapping.

MSSPs can also offer advanced OT cybersecurity services that leverage iSID’s automated vulnerability mapping and dynamic scoring processes in order to identify the most critical security risks based on the impact to a customer’s specific business operations.

Smart Building security

“The smart building segment certainly holds a lot of potential for our company and we are pleased with our initial traction in this space with customers in critical facilities, including government buildings, hospitals and banks,” said Ilan Barda, CEO at Radiflow. “This important recognition from Frost & Sullivan confirms our position that using an MSSP-based service ensures the effective evaluation of risks and response procedures.”
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