



HIKVISION[®]

FIRST CHOICE FOR
SECURITY PROFESSIONALS

www.hikvision.com

HIKVISION®

First Choice for Security Professionals





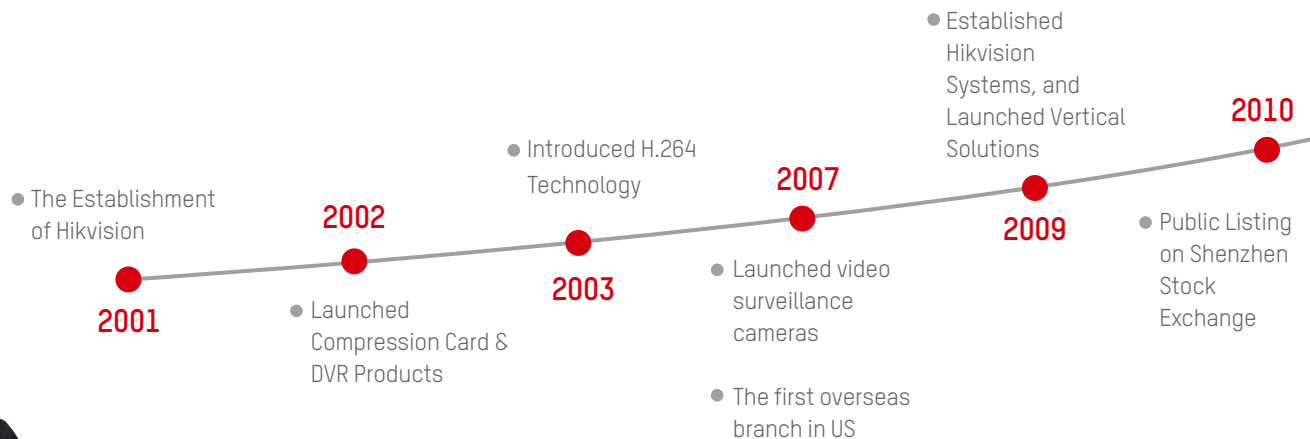
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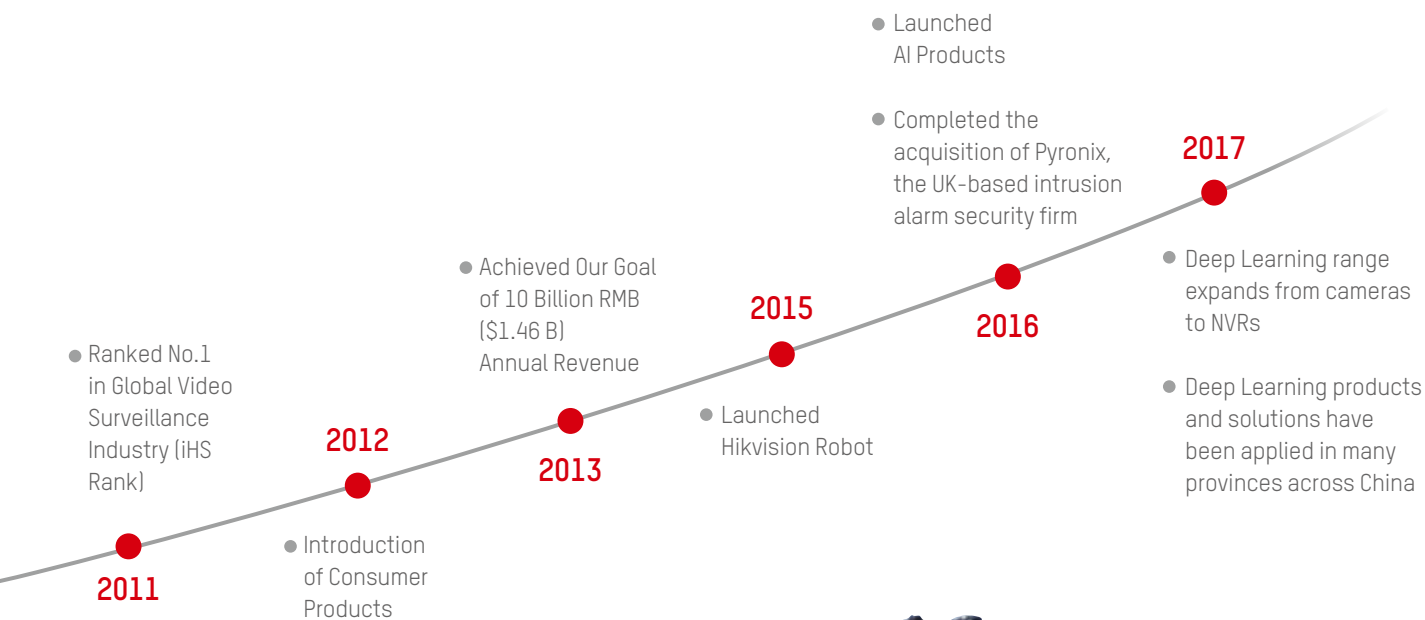
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HIKVISION YESTERDAY, TODAY AND TOMORROW

HIKVISION'S JOURNEY

Since 2001, Hikvision has grown from being a single-product supplier to a complete solution provider to a global market leader. It's been a thrilling journey with a number of exciting landmarks along the way. We didn't get this far alone, but hand in hand with talented individuals and steadfast alliances. With our eyes on the horizon, we continually strive for excellence in our video surveillance solutions, and maintain the utmost regard for our business relationships.







HIKVISION AS AN INDUSTRY PIONEER TODAY AND TOMORROW

Hikvision has been dubbed the number one complete video surveillance products provider worldwide by IHS Research for the 6th consecutive year, and ranked number one in A&S Magazine's "Security 50" in 2016.

Hikvision is enjoying tremendous momentum. Our products and their various applications continue to push video surveillance technology further every year, surpassing previous limitations and reaching new levels of sophistication. And venturing into new areas of inspiring technology just ahead of us—such as cloud computing, big data, and deep learning, to name a few—Hikvision leads the security industry and plans to ride that momentum long into the future.



Number one worldwide complete video surveillance products provider with **21.4%** market share in 2016



US\$2.45 Billion sales revenue in the first half of year 2017 with growth rate of 30.02%

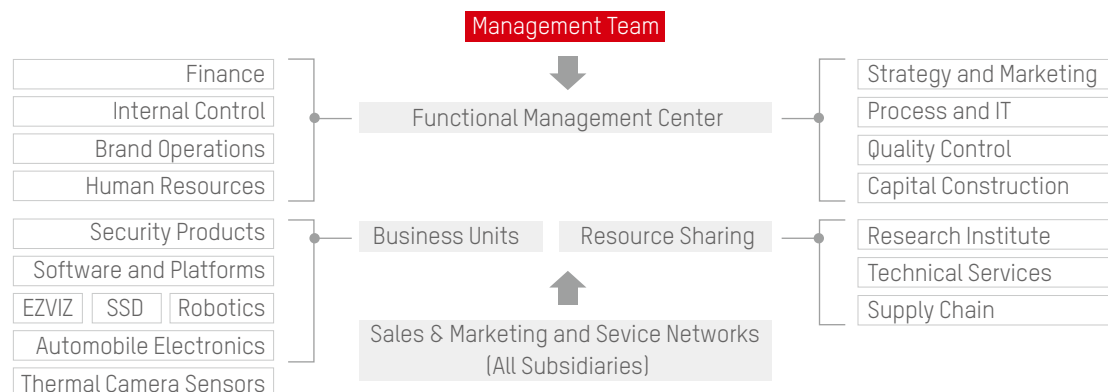
US\$4.67 Billion sales revenue in 2016 with growth rate of 26.32%



Hikvision Corporate Governance Structure

Hikvision is an independent and publicly traded corporation with a diverse set of private and public shareholders. Substantial growth over the last several years has attracted many overseas investors and shareholders. Overseas investors are able to purchase Hikvision stock via QFII, SZ-HK Stock Connect and etc.

Hikvision operates under the leadership of its CEO, Yangzhong Hu. Hikvision's board of nine directors – four of whom are independent directors – provide auxiliary guidance. Hikvision has an effective management system for every corner of its enterprise.





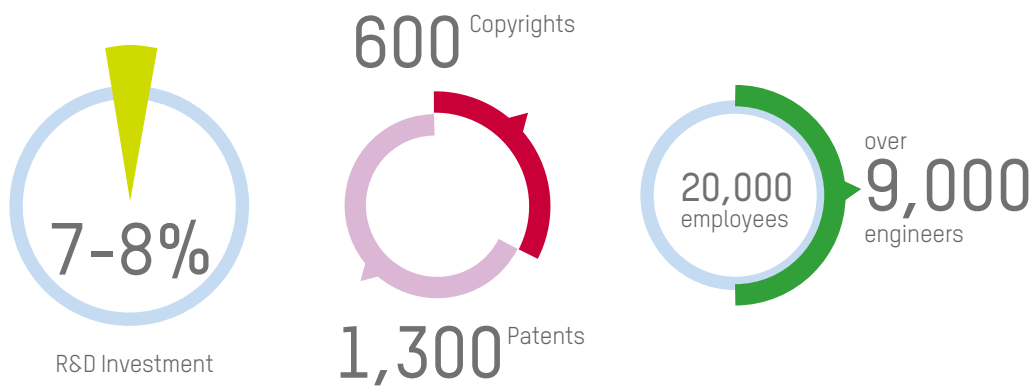
02

HIKVISION INNOVATIONS, PRODUCTS AND MANUFACTURING

R&D INVESTMENT FOR SMART INNOVATION

R&D Investment

Each year we invest 7 – 8% of our total revenue into our various research and development efforts, the results of which are evident in our nearly 600 copyrights and 1,300 patents. Furthermore, of Hikvision's 20,000 employees, over 9,000 are engineers, preparing us to continue to lead the industry in new and future advances.



R&D Centres

Hikvision has established a complete, multi-level (hierarchical) R&D system that includes every operation from research to design, development, testing, technical support, and service. Centered at the Hangzhou headquarters, R&D teams operate in North America in Montreal, Canada, and Silicon Valley, California as well as in China in Beijing, Shanghai, Chongqing, and Wuhan.

Hikvision Research Institute

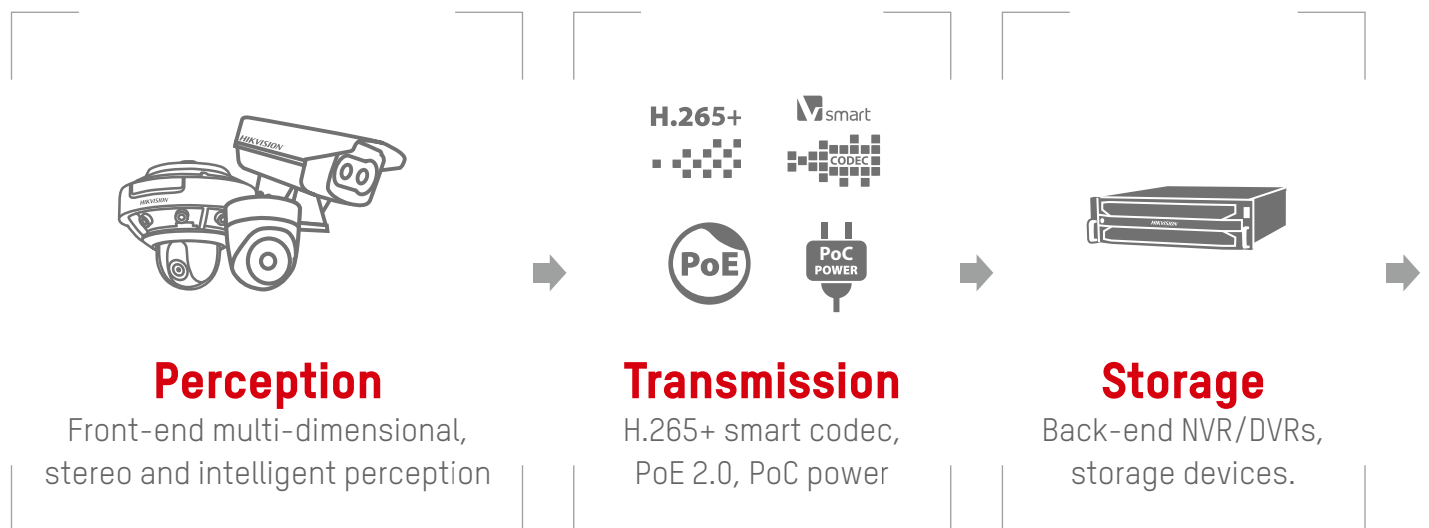
The Hikvision Research Institute focuses on broad technology research, conducting innovative development to keep us at the forefront of the industry. The research topics include Perceptive Technology, Intelligent Analysis Technology, Big Data and Cloud Storage Technology, and Multimedia Technology. The institute underscores Hikvision's R&D globalisation strategy and its commitment to providing innovative, cutting-edge technology products tailored to the needs of our worldwide partners and customers.



WHAT WE OFFER

Hikvision Intelligence as a Solution

A solution is more than the sum of its parts. Hikvision intelligence synergises powerful video surveillance applications in every vertical application, on every inhabited continent, every day. Our powerful video surveillance applications range from perception, transmission, and storage, to analysis and applications.





Safe Cities



Buildings



Banking



Transportation



Retail



More

Analysis

VMS, big data, cloud technology,
cloud computing, video analytics, AI

Vertical Solution

Smart applications

Complete Solution Provider

Hikvision is committed to continual product innovation based on high-performance chips, advancing coding & decoding technology, and an on-going expansion of a full range of complete surveillance solutions. By offering complete end-to-end solutions, Hikvision provides a seamless integration of system components, resulting in an exceptional user experience. From video capture to video processing, storage and management, Hikvision designs and manufactures a full line of innovative products and solutions – a true “one-stop shop” for the security needs of a broad spectrum of industries.

Core Technologies

With the largest R&D team in Artificial Intelligence in the security industry, Hikvision has acquired sophisticated experience in video target detection, image segmentation, video structuring and video retrieval. In recent years, Hikvision has participated in international competitions related to video analytics and achieved remarkable performance, such as ranking number one in Scene Classification at ImageNet 2016 challenge and in the MOT Challenge Evaluation.



Video Analysis and
Pattern Recognition
Technology



Audio and Video
Codec Technology



Audio and Video Data
Storage Technology



Embedded System
Development
Technology



Video Image
Processing
Technology



Streaming Media Network
and Control Technology



Cloud Computing



Big Data Analysis
Technology



CYBER SECURITY

We are dedicated to enhancing and optimising cybersecurity in the development, manufacturing, delivery and servicing of our video surveillance products. Our Network and Information Security Lab utilises the world's leading known-vulnerability scanning tools and unknown-vulnerability discovery tools, and the information security management system has been certified with ISO27001.

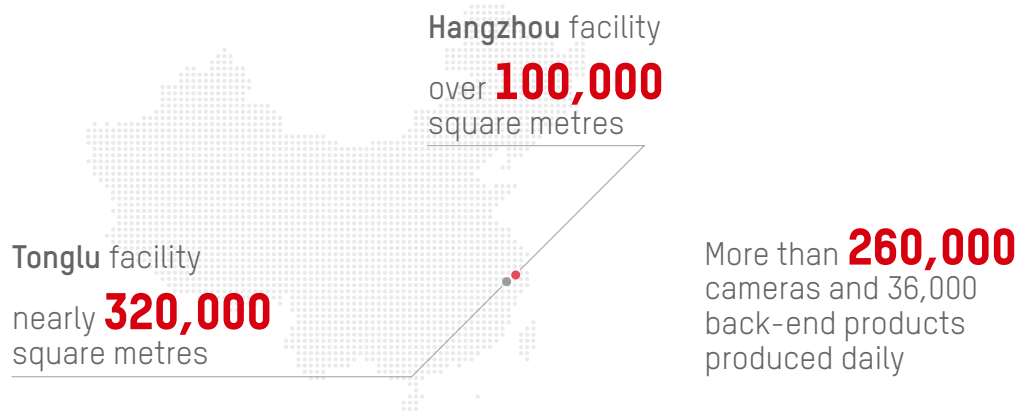
We are working with CISCO and other top-notch companies to benchmark product security requirements, security design and security testing. We also invite international organisations such as Ernst & Young, to further evaluate and advise on our security system.

EXEMPLARY QUALITY CONTROL AND MANUFACTURING FACILITIES

At Hikvision, we take pride in superlative quality assurance in the design and manufacturing processes. Our Design Quality Assurance team consists of over 1,100 engineers dedicated to product testing. In Manufacturing Quality Assurance, we exceed industry standards in raw materials, production process monitoring, testing, and outgoing quality control.

Hikvision uses fully automatic SMT equipment, clean rooms, and mobile robots for intelligent warehouse management, and meets all UL, CUL, FCC, CE, CCC, C-tick, RoHS, WEEE, and ISO standards.

Two Manufacturing Facilities







03

HIKVISION AS PARTNER AND SUPPORTER

An abstract graphic in the top-left corner consisting of several overlapping, semi-transparent triangles in shades of gray, creating a star-like or crystalline shape.

DEVOTED PARTNERSHIPS

Over the past 15 years, Hikvision has not only built close partnerships around the world with local distributors and system integrators, it has also strategically collaborated with the world's leading companies in specialised sectors. Hikvision's collaborative spirit is also evident through its partnerships with over 350 technology partners.

HIKVISION



SUPPORT NETWORKS

Sales Networks and Services

The customer comes first at Hikvision. Long-lasting partnerships are fostered as Hikvision works with customers to identify their needs and provide solutions that support their success. Hikvision has established one of the most extensive marketing networks in the industry, comprising 28 overseas regional subsidiaries and 35 branches throughout China mainland, ensuring quick responses to the needs of customers, users and partners.

33 overseas regional subsidiaries and branch offices



35 branches throughout Mainland China

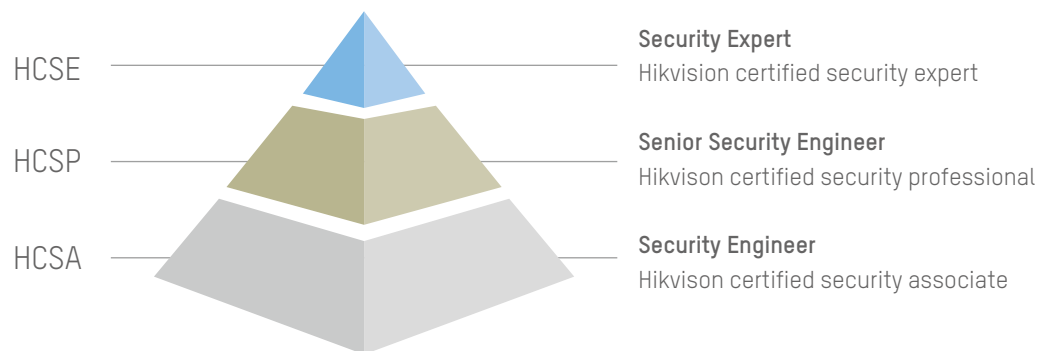




SUPPORT NETWORKS

Hikvision Certificate Program

To demonstrate our devotion to our partners, the Hikvision Certification Program empowers the security engineers who install and operate Hikvision devices, design installations, and desire to establish their skills and expertise in video surveillance. Hikvision's certification validates advanced levels of knowledge and ability in video surveillance. We developed this program to support our partners as they prove their competence and skills in the industry, giving participants an advantage over their competitors.





Global Integration Partner Program

We believe in strong partnerships and are eager to explore opportunities for collaboration, integration, and mutual success. If you specialise in any of these areas, consider venturing with Hikvision for exciting new possibilities:

- Physical Security Information Management
- Video Management Software
- Video Analytics
- Building Management
- Identification Systems and Access Control
- Systems Requiring Video Streams



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HIKVISION IN ACTION

RELIABLE APPLICATIONS

Hikvision is committed to both creating and protecting business value for its customers. Comprehensive products, solutions, and services customised for the end-user are essential in providing fit-for-purpose video surveillance for a particular industry. Our success stories extend over a number of markets. Each year, we add new successes to our list, continually innovating new applications and building excellence and intelligence into all we do.

A few of our success stories from around the world:



CITY
SURVEILLANCE

South Korea
Seoul Safe City



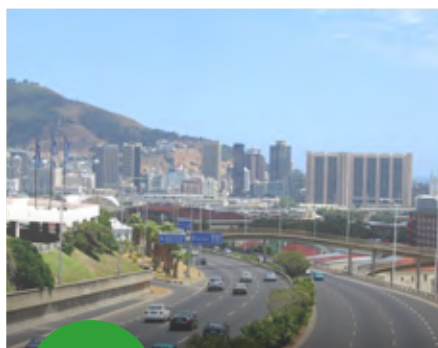
CITY
SURVEILLANCE

New Zealand
Tauranga City



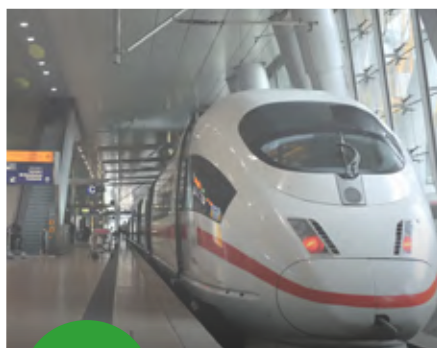
CITY
SURVEILLANCE

UK
London Borough of
Hammersmith and Fulham



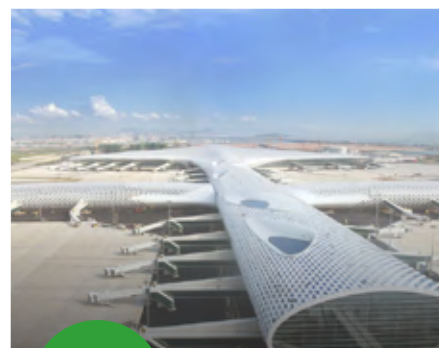
TRANSPORTATION

South Africa
Sea Point Highway



TRANSPORTATION

Germany
Nuremberg Railway Station



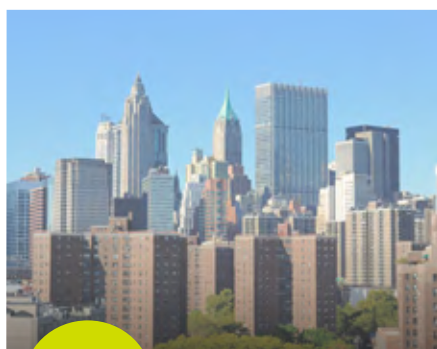
TRANSPORTATION

China
Shenzhen Bao'an
International Airport



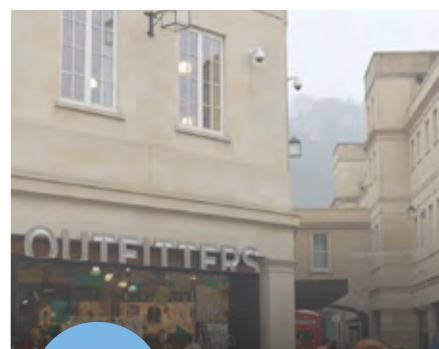
SMART
BUILDINGS

Czech
Jablotron Alarms



SMART
BUILDINGS

USA
New York City's Affordable
Housing Facilities



RETAIL

UK
Southgate Shopping Centre



RETAIL

Saudi Arabia
Al Fitaihi Group



RETAIL

San Diego
Falabella Shopping Mall



EDUCATION

Japan
Kyoto University



EDUCATION

India
Government of Gujarat
Directorate of Technical
Education (DTE)



EDUCATION

Malaysia
Prince of Wales Island
International School



CRITICAL
INFRASTRUCTURE

Dublin
Dun Laoghaire Harbour



CRITICAL
INFRASTRUCTURE

Cologne
Museum of Eastern
Asiatic Arts



CRITICAL
INFRASTRUCTURE

Oman
Shell Gasoline Stations



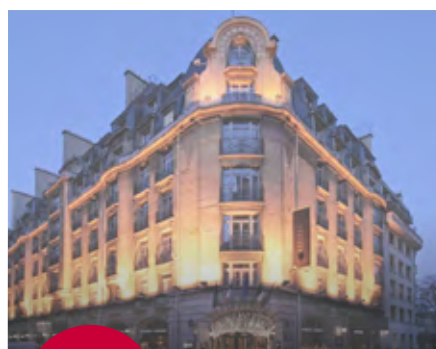
BANKING
AND FINANCE

Morocco
BMCE Bank



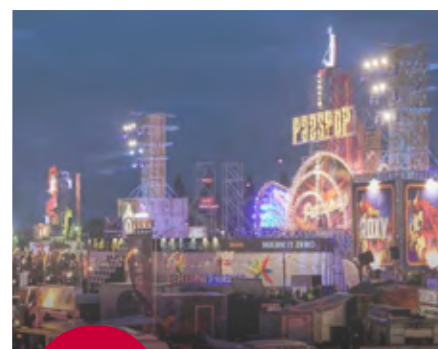
BANKING
AND FINANCE

Turkey
VakıfBank



ENTERTAINMENT

France
Sofitel Hotel



ENTERTAINMENT

Netherlands
Paaspop Festival

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Distributed by



HIKVISION

Headquarters

No.555 Qianmo Road, Binjiang District,
Hangzhou 310051, China
T +86-571-8807-5998
overseasbusiness@hikvision.com

Hikvision USA
T +1-800-835-0400
sales.usa@hikvision.com

Hikvision UAE
T +971-4-4432090
salesme@hikvision.com

Hikvision Singapore
T +65-6684-4718
sg@hikvision.com

Hikvision France
T +33(0)1 85-330-450
info.fr@hikvision.com

Hikvision Kazakhstan
T +7-727-9730667
nikla.panfilov@hikvision.ru

Hikvision Europe
T +31-23-5542770
sales.eu@hikvision.com

Hikvision Russia
T +7-495-669-6799
saleru@hikvision.com

Hikvision Korea
T +82-0131-731-8817
sales.korea@hikvision.com

Hikvision Spain
T +34-91-737-1650
info.es@hikvision.com

Hikvision Tashkent
T +99-87-1238-9638
uzb@hikvision.ru

Hikvision UK & Ireland
T +01628-902140
sales-nk@hikvision.com

Hikvision Australia
T +61-2-9599-4233
salesau@hikvision.com

Hikvision Hong Kong
T +852-2151-1761
info.hk@hikvision.com

Hikvision Poland
T +48-22-460-0150
info.pl@hikvision.com

Hikvision Indonesia
T +62-21-2933759
Sales.Indonesia@hikvision.com

Hikvision Italy
T +39-0438-69021
info.it@hikvision.com

Hikvision India
T +91-22-29969900
sales@pram@hikvision.com

Hikvision Canada
T +1-866-200-6690
sales.canada@hikvision.com

Hikvision Thailand
T +662-275-9940
sales.thailand@hikvision.com

Hikvision South Africa
Tel: +27(0)101 0351172
sales.africa@hikvision.com

Hikvision Brazil
T +55 11 3318-0650
latam.support@hikvision.com

Hikvision Turkey
T +90(216)521 7070 / 7074
sales.tr@hikvision.com

Hikvision Colombia
sales.colombia@hikvision.com

Hikvision Corporate Brochure 2017

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Corporate Channel